FaW tokyo Fashion world tokyo

# TEXTILE EXPO FASHION SOURCING EXPO

March 26[Wed] - 28[Fri], 2025

OCTOBER October 1[Wed] - 3[Fri], 2025

Venue: Tokyo Big Sight, Japan

**Organiser: RX Japan Ltd.** 



# Japan's Largest International Fashion Trade Show!

**Show video** from 2024 April Show (Day 1 of the show)

# WHY Join the Japanese Market?

## Japan - World's 3rd Largest Fashion Market

## **High Demand in Imported Materials/Textiles**

Japan positions itself as the 3rd largest fashion market!

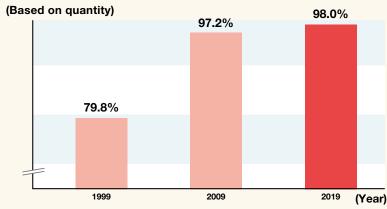
<Global Comparison of Revenue in fashion segment; 2022>

Top 5

1. China	USD 348,700million
2. United States	USD 123,736million
3. Japan	USD 38,296million
4. United Kingdom	USD 25,217million
5. Germany	USD 20,414million

(Source: Satatista, January 2022)

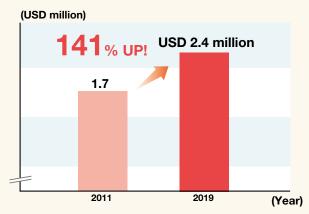
Japan heavily relies on imported fashion materials/textiles.



Source: The Japan Textiles Importers Association

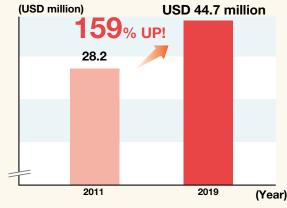
# **Growth Rate of Imported Fashion Materials — Increasing Business Opportunities!**

#### **Imported Amount of Fabric**



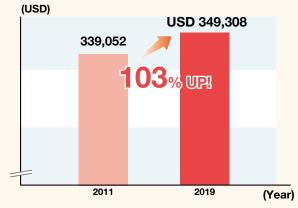
Source: The Japan Textiles Importers Association (USD 1=JPY 104.07)

#### **Imported Amount of Clothing**



Source: Yano Research Institute Ltd. (USD 1=JPY 104.07)

#### **Imported Amount of Leather Accessories**



Source: Japan Leather and Leather Goods Industries Association (USD 1=JPY 104.07)

# Why FaW TOKYO? - Japan's largest fashion trade show

Japan's LARGEST\* BtoB Trade Show for Apparel/Shoes/Bag Manufacturing

<2025 MARCH>

900 Exhibitors **23,000**Visitors

<2025 OCTOBER>

1,050 27,000 Visitors

(The numbers of exhibitors and visitors are expected. including concurrent shows.)

### **Exhibitor Profile**

# Manufacturers/ Trading Companies of:

- Garment/Knit
- Leather Products
- Textile
- Fiber/Yarn
- Garment Accessories
- OEM/ODM Services etc.

## **Business Meetings**

- Place Orders
- Price & Delivery Date Negotiation
- OEM/ODM Order etc.

#### **Visitor Profile**

**Trading Company** 

Wholesaler

Merchandisers/
Production from:

- Manufacturer/SPA
- Mass Retailer
- GMS/Supermarket
- Fashion Brand

etc.

# **Chosen by the World's Major Factories**

- Expected Exhibitors (Countries/regions in alphabetical order)
  - Bangladesh

Sweden

- ChinaTaiwan
- Hong KongThailand
- IndiaTurkey

Indonesia

UAE

- Korea
- Pakistan
- Vietnam

\*"Largest" in reference to the exhibitor number and the net exhibit space of trade shows with the same concept.

etc.

International Pavilions (expected)









# **Meet Your Target Customers**

By exhibiting at your best-matching area, it will help you meet your target customers!

#### **TEXTILE EXPO**

- Cotton
- Synthetics

Wool

- Knit
- Fiber/Yarn
- Accessories
- Leather
- Shoes/Bag Mateials
- Leather Chemicals/Dyeing

etc.





#### **FASHION SOURCING EXPO**

#### Manufacturers for:

- Ladies'/ Men's Wear
- Baby & Kids Wear
- Inner Wear
- Shoes, Sandals
- Bags, Leather Goods
- Uniforms
- Hats, Caps
- Gloves
- Belts
- Scarves
- Socks, Stockings
- Wallets, Purses
- Various Fashion Accessories

etc.

#### **FASHION TECH EXPO**

IT, Consulting, Manufacturer trading agents, deal in:

- Supply Chain Management
- EC, Next Generation Store
- Marketing
- Smart Factory

etc.





# Concurrent show SUSTAINABLE FASHION EXPO

## Specialised show focusing on "Sustainable Fashion"

This show is specialised for finished products and materials focusing on sustainability. Exhibitors showcase products with themes that are Organic, Ethical, Recycle, Eco-Friendly, Animal Free, etc. from around the world! Launched in 2020 April, this specialised area continues to attract huge attention from the industry!



# Meet Visitors from the Entire Fashion Industry

By being held altogether as FaW TOKYO, you can approach to the entire fashion industry! FaW TOKYO attracts quality visitors from a wide variety, which expands your business opportunities.



# FaW TOKYO FASHION WORLD TOKYO

**BRANDS & DESIGNERS EXPO** MADE in JAPAN **EXPORT FAIR** INT'L OPTICAL FAIR TOKYO iOFT\*

\*October only

SUSTAINABLE FASHION **EXPO FASHION TECH EXPO WELLNESS & SPORTS EXPO** 

**FASHION SOURCING EXPO** 

**TEXTILE EXPO** 



## **Trading Companies**

#### **Previous Visitors**

- CHORI
- MITSUBISHI

TOYOSHIMA

- SOJITZ
- TEIJIN FRONTIER
- ITOCHU
- MITSUI
- TAKIHYO
- TOYOTA TSUSHO
- MARUBENI
- MORIRIN
- TAKISADA
- TORAY INTERNATIONAL

### **SPA/Manufacturers**

#### **Previous Visitors**

- ABAHOUSE INTERNATIONAL
   ADASTRIA
- ISSEY MIYAKE
- DESCENTE

ITOKIN

- MIZUNO
- SANYO SHOKAI
- TSI HOLDINGS

FAST RETAILING

ONWARD KASHIYAMA

ASICS

- PATAGONIA WACOAL
- WORLD

etc.

### **Retailers**

#### **Previous Visitors**

AEON

- CAN DO
- FRANCFRANC

THE LOFT

- RYOHIN KEIKAKU
- SEIYU
- TOKYO DERICA

MURASAKI SPORTS

- CHIYODA
- NITORI
- SHIMAMURA
- TOKYU HANDS

etc.

## **Buyers from Other Industries**

SONY MUSIC SOLUTIONS
 TOYOTA MOTORS

#### **Previous Visitors**

- ALL NIPPON AIRWAYS
- ALBION
  - IRIS OHYAMA
- JAPAN AIRLINES

• DHC

- SANRIO

KOKUYO

- ORIENTAL LAND
- WALT DISNEY JAPAN

COSTCO WHOLESALE

etc.

# Exhibit to Expand your Business in Japan

### **Advertisement Package Plan**

### Maximise the outcome of your exhibiting!

FaW TOKYO offers Advertisement Packages that accelerate your international marketing by combing your exhibiting with pre-show promotion.

Premium Plan (Limited to 3 Exhibitors)

**Business Activation Plan** 

Starter Plan II

You can choose from 3 Special Packages.









Click here for details FREE





### **Booth-Only Plan**

1. Raw Space Only

(Design your own booth)

2. Raw Space + **Rental Display** 

(Shell scheme)

**Cost Estimation** Request





Organiser: RX Japan Ltd.,

**FaW TOKYO Show Management** 

11F Tokyo Midtown Yaesu, 2-2-1 Yaesu, Chuo-ku, Tokyo 104-0028, Japan Web: www.fashion-tokyo.jp/hub/en-gb.html TEL: +81-3-6739-4108 E-mail: fwt.jp@rxglobal.com A division of Reed Business Registered in England, Number 678540











